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## **NEOnet and Medina County Fiber Network Partner in Community Opportunities**

CUYAHOGA FALLS, OH – (August 14, 2018) – NEOnet (Northeast Ohio Network for Educational Technology) is proud to partner with the Medina County Fiber Network (MCFN) for the betterment of local educational institutions.

The Medina County Fiber Network is a government-owned, municipal network. As an open network, MCFN CEO David Corrado said the organization provides a “railroad track” for carrier “trains” to connect to the network and use its fiber. With 14 carriers connected to the network, MCFN works to enhance carrier services rather than compete with them.

In partnership with MCFN, NEOnet is able to secure Internet and voice services to educational institutions by using the network’s “railroad tracks” to deliver those services.

Corrado said the goal of MCFN is to cover expenses and pay for the bond debt that originally built the network. This effectively keeps prices low, as MCFN does not face the same pressure from stockholders as traditional commercial carriers. These savings are therefore passed onto the end user, which, in the case of this partnership, is the schools.

“It’s a strong community play for MCFN and NEOnet to partner in community opportunities, as both companies have a focus on community institutions,” said Corrado. “NEOnet is providing OARnet Internet, which is a service and entity unique to Ohio. With the MCFN-NEOnet relationship, we are delivering services on both the state and local level with NEOnet utilizing the available technology conduits.”

The goal of the partnership is ultimately to share standardized services across educational platforms in a streamlined manner.

“Replicating services across multiple school systems increases efficiencies for school districts and reduces their costs,” said Matthew Gdovin, executive director of NEOnet. “We are happy to work within this partnership for the improvement of all the districts we currently serve and the future districts who recognize the value in this type of shared relationship.”

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